# Recognition of Achievement Awards

**Awarded at Parent Level**

Recognition is awarded to suppliers who have made a significant contribution during the year. These awards recognize suppliers for achievements outside of the Gold and Silver Awards criteria.

## Corporate Responsibility

- ISO 14001 certification at all manufacturing sites
- Full acceptance of Ford Motor Company’s Global Terms and Conditions
- Minimum 2012 CY average Q1 score of 800 at the Parent level (where applicable for FMSP)
- Full Corporate Level Certification for Compliance to the Restricted Substance Management Standard (RSMS) via IMDS (with the exception of non-production) and must demonstrate significant progress toward full IMDS reporting: minimum reporting of 75% as per GMIR parent supplier report card

* Survey submitted to appropriate Director/Manager or CEO of top suppliers meeting above criteria. Survey responses will be evaluated on applicants ability to:

  - Demonstrate environmental achievement and innovation in reducing the environmental impact of Ford products. Including but not limited to: Reduction of greenhouse gas emissions; Use of environmentally-friendly materials; Increased recycled content or recyclability
  - Demonstrate overall sustainability leadership in incorporating environmental and social considerations into their businesses. Including but not limited to: Comprehensive training of workforce; Cascade of information and expectations to supply chain
  - Demonstrate leadership in human rights/working conditions including: Corporate code of conduct/ethics; Advanced health and safety systems
  - Demonstrate leadership in corporate governance, reporting and community impact including: Transparency; Stakeholder relationships

## Community Service

- Full acceptance of Ford Motor Company’s Global Terms and Conditions
- Minimum 2012 CY average Q1 score of 800 at the Parent level (where applicable for FMSP)
- Demonstrated minority supplier leader who is a catalyst for change in the minority community contributing time, energy and financial resources to meet a community service need
- Minimum 6% in diverse sourcing and 2% for WBE sourcing for Tier 1 suppliers as tracked by Supplier Diversity Development (SDD)

* Survey submitted to appropriate Director/Manager or CEO of top suppliers meeting above criteria. Survey responses will be evaluated on applicants ability to demonstrate leadership in community involvement.
Recognition of Achievement Awards - Continued
* Awarded at Parent Level *

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- **Supplier Diversity Development – Corporation of the Year**
  - Full acceptance of Ford Motor Company’s Global Terms and Conditions
  - Minimum 2012 CY average Q1 score of 800 at the Parent level (where applicable for FMSP)
  - Demonstrates an established and successful supplier diversity development program expanding opportunities for diverse businesses through:
    - YOY Spend
    - Evidence of SDD Program characteristics
    - Diverse Employees and presence in disadvantaged communities
    - Achievements/Awards
    - Minimum 6% in diverse sourcing and 2% for WBE sourcing for Tier 1 suppliers as tracked by Supplier Diversity Development (SDD)
  
  * Survey submitted to appropriate Director/Manager or CEO of top suppliers meeting above criteria.

- **Aligned Business Framework**
  - Full acceptance of Ford Motor Company’s Global Terms and Conditions
  - ABF Parents meeting all and excelling in 1 or more ABF principles
Recognition of Achievement Awards – Continued

Awarded at Site Level

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- **Warranty Improvement**
  - Full acceptance of Ford Motor Company's Global Terms and Conditions
  - Maintain Q1 status for each month of the 2012 performance period
  - No Warranty Spikes or Field Service Actions during the 2012 performance period
  - Best In Class warranty performance

- **New Consumer-Focused Technology**
  - Full acceptance of Ford Motor Company's Global Terms and Conditions
  - Maintain Q1 status for each month of the 2012 performance period (where applicable for FMSP)
  - "Ford First Technology" (launched for first time at Ford Enterprise)
  - Successfully launched the technology within same calendar year as award

- **Consumer Driven 6-Sigma**
  - Full acceptance of Ford Motor Company's Global Terms and Conditions
  - Maintain Q1 status for each month of the 2012 performance period (where applicable for FMSP)
  - Six Sigma project submitted must have benefit to Ford Motor Company or its consumers as demonstrated through Y=f(x) cascade.
  - Project follows the DMAIC or DFSS methodology and demonstrates before and after performance data for improvements implemented
  - Project selects appropriate statistical tools and usage with significant data that indicates that improvements have been sustained for a minimum period of 3 months
  - DFSS (Design for Six Sigma) projects showing improvement to customer satisfaction and/or elimination of previous failure modes should be submitted for WEA Awards

- **Durability and Reliability Performance**
  - Full acceptance of Ford Motor Company's Global Terms and Conditions
  - Maintain Q1 status for each month of the 2012 performance period
  - Demonstrate understanding of historical failure modes with proven/institutionalized preventative actions. A preventative action is a change to design and or manufacturing standards that will prevent a failure mode from recurring.
  - Demonstrate application of failure mode avoidance analysis on new designs/new functionality. Failure mode avoidance analysis of system and component functions identifies countermeasures for all known root cause failure modes and failure mechanisms.
  - Failure Mode Avoidance integrated into Supplier's Product Development Process
  - Evidence of Functional Design Reviews that deep-dive FMA
  - Engineering Standards that correlate to customer expectations
  - Exhibits use of reliability demonstration methods (A to B, Weibull, etc.) prior to hard-tool functional builds
Recognition of Achievement Awards – Continued

Awarded at Site Level

Recognition is awarded to suppliers who have made a significant contribution during the year. These awards recognize suppliers for achievements outside of the Gold and Silver Awards criteria.

Supplier Diversity Development – Supplier of the Year

- Full acceptance of Ford Motor Company's Global Terms and Conditions
- Minimum 2012 CY average Q1 score of 800 at the Parent level (where applicable for FMSP)
- Demonstrated diverse entrepreneur who has overcome difficulties and accepted personal risk to create high value-added business through:
  - Challenges and personal risks
  - Growth and key success factors
  - YOY Spend
  - Evidence of SDD Program characteristics
  - Achievements/Awards
- Minimum 6% in diverse sourcing and 2% for WBE sourcing for Tier 1 suppliers as tracked by Supplier Diversity Development (SDD)

* Survey submitted to appropriate Director/Manager or CEO of top suppliers meeting above criteria.